



# IAAO Course 101

## Fundamentals of Real Property Appraisal

Sponsored by  
*Illinois Chapter of the IAAO*

This course is designed to provide the students with an understanding and working knowledge of the procedures and techniques required to estimate the market value of vacant and improved properties. This course concentrates on the skills necessary for estimating the market value of properties using two approaches to value: the cost approach and the sales comparison approach.

For Illinois Assessors, this course provides 30 hours of continuing education as approved by the Illinois Department of Revenue and the Illinois Property Assessment Institute. The IDOR & IPAI will allow the course to be taken as either an exam or seminar provided the student declares their intention prior to taking the course.

If you have any interest in possibly obtaining one of the IAAO's highly prestigious designations you must take this class as an exam.

When: Monday October 19<sup>th</sup> through Friday October 23<sup>rd</sup>  
Class: Monday through Thursday 8:00 am to 4:30 pm  
Exam: Friday 8:00 am to 11:30am

Where: IPAI's Spring Conference  
Marriott Hotel & Conference Center  
201 Broadway Avenue  
Normal, Illinois 61761

Instructor: Brent Dornon, RES, AAS, CIAO

Cost: \$600 for Illinois Chapter of the IAAO Members  
\$630 for non-members

Twenty (20) attendees are necessary in order to conduct the course. Registration must be received by September 21<sup>st</sup>. The cost includes student manual, exam, daily snacks, and breakfast buffet at the Marriott.

Convenient lodging is available at the following locations:

Marriott  
201 Broadway Avenue  
Normal, Illinois 61761  
(309) 862-9000

Hyatt Place  
200 Broadway Avenue  
Normal, Illinois 61761  
(309)-454-9288

If you have any question, please feel free to contact the Course Coordinator Dale Butalla at (815) 726-5446 or [dbutalla@joliettownship.net](mailto:dbutalla@joliettownship.net).

# IAAO Course 101 Application

Sponsored by

*Illinois Chapter of the IAAO*

Monday October 19<sup>th</sup> through Friday October 23<sup>rd</sup>

*Please Print*

Name: \_\_\_\_\_

Jurisdiction: \_\_\_\_\_

Address: \_\_\_\_\_

City, State, Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Course Option (please check one):     Exam                       Seminar

*If no option is checked the Exam option will be assumed*

Enclosed is my check for registration fee (please check one)

\$600 Illinois Chapter of the IAAO Member

\$630 Non-Illinois Chapter of the IAAO member

Please send full registration and amount payable to **Illinois Chapter of the IAAO LLC**.  
Registration must be received by September 21<sup>st</sup>.

Illinois Chapter of the IAAO

Attn: Treasurer

PO Box 941

Normal, Illinois 61761

Additional registration forms can be found online at the Chapter website at [www.illinoisiaao.org](http://www.illinoisiaao.org).